



THE SPICY MEXICAN-STYLE CHEESE BOOM: A FLAVOR REVOLUTION RETAILERS CAN'T IGNORE

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Across the US, a bold flavor revolution is heating up, and spicy cheeses are at the forefront. From jalapeño-infused queso panela to fiery quesadilla style cheese, these cheeses are igniting consumer palates and reshaping the dairy aisle. Fueled by a growing love for ethnic cuisine, a surge in adventurous eating, and the influence of younger demographics, this trend offers retailers and distributors a sizzling opportunity to meet demand and drive sales. Here's why spicy Mexican-style cheeses are the next big thing—and why now is the time to stock up.

A Nation Embracing Heat

Americans are turning up the heat, with a clear shift toward bold and spicy flavors. According to a 2023 survey, 56% of U.S. consumers prefer spicy foods, and an impressive 62% say they're eating more spicy foods than they did a year ago. This



The Love for Ethnic Cuisine Fuels Experimentation

At the heart of this spicy surge is a deep affection for ethnic cuisine, with Mexican flavors leading the charge. A remarkable 68% of Americans are eager to explore new, bolder ethnic flavors, and Mexican cuisine tops the list as the third most popular cuisine in the U.S., enjoyed regularly by 85% of consumers. Home cooks are increasingly whipping up spicy dishes, while restaurants are rolling out bold offerings to meet this demand. Spicy Mexican-style cheeses—like Oaxaca with jalapeños or cotija with a chili kick—are becoming must-have ingredients for recreating these vibrant flavors at home or enjoying them out.

Beyond Savory: Unexpected Spicy Twists

Heat isn't just for tacos anymore—it's breaking boundaries into unexpected applications. A surprising one-third of consumers enjoy a mild or moderate level of spice in desserts, giving rise to innovative pairings like spicy queso drizzled over churros or jalapeño-infused cheese in sweet empanadas. This versatility broadens the appeal of spicy Mexican-style cheeses, making them a dynamic addition to both savory and sweet culinary creations.

Younger Generations Lead the Charge

The demand for spice is unmistakably generational. 62% of Gen Z and Millennial consumers enjoy spicy foods, compared to just 48% of Baby Boomers, according to recent data. These younger demographics are not only driving the spicy food trend but are particularly drawn to spicy Mexican-style cheeses. Their adventurous palates and willingness to experiment make them a key target for retailers looking to capture this growing market segment.

Spicy Cheese Sales Soar

The numbers tell a compelling story: retail sales of spicy cheeses, including staples like pepper jack and jalapeño-infused varieties, surged by 10% in 2023, far outpacing the overall cheese category's modest growth. Meanwhile, the broader Hispanic cheese market is expanding at an average rate of 8% per year over the past three years. This momentum underscores the rising popularity of spicy Mexican-style cheeses, which combine cultural authenticity with the bold flavors consumers crave.

Mexican Cuisine's Unstoppable Rise

Mexican cuisine's dominance is a major catalyst for this cheese boom. As the third most popular cuisine in the U.S., its widespread appeal—embraced by 85% of consumers—has elevated ingredients like spicy Mexican cheeses to new heights. From tacos and quesadillas to nachos and tamales, these cheeses add a fiery twist that keeps diners coming back for more, both at home and in restaurants.



Flavor Fusion Ignites Innovation

The rise of spicy Mexican-style cheeses isn't just about tradition—it's about innovation. Fast-casual chains are rolling out spicy queso dips and jalapeño-topped burgers, while the "swicy" trend—a global favorite blending spicy and sweet—pairs these cheeses with unexpected ingredients like honey or fruit. This fusion boom is expanding their use beyond classic Mexican dishes, appealing to a broader audience and inspiring creative recipes that resonate with today's food explorers.

Social Media Amplifies the Hype

Social media is fanning the flames of this trend, with platforms like TikTok and Instagram showcasing spicy Mexican-style cheeses to millions. Hashtags like #spicycheese and #quesolove are racking up millions of views, as influencers and home cooks share recipes featuring melted Oaxaca in peppers or crumbled cotija in spicy recipes. This digital spotlight is amplifying visibility and driving consumer interest, especially among younger, trend-savvy shoppers.

Cross-Cultural Appeal Widens the Market

The appeal of spicy Mexican-style cheeses is not limited to Hispanic consumers. A notable 55% of non-Hispanic consumers have tried Mexican cheeses, and 40% express interest in spicy versions, reflecting a significant crossover market. This broadening appeal makes these cheeses a smart addition to any retailer's lineup, catering to diverse tastes and expanding their customer base.

A Health Halo Adds Value

Beyond flavor, spicy Mexican-style cheeses with peppers carry a health halo that resonates with wellness-conscious shoppers. Capsaicin, the compound in peppers, is linked to metabolism-boosting and anti-inflammatory benefits, and 60% of consumers recognize spicy foods' health advantages. This perception enhances the allure of cheeses infused with jalapeños or other peppers, positioning them as both indulgent and beneficial.



#SPICYCHEESE



#QUESOLOVE



Why Retailers & Distributors Should Act Now

The data paints a clear picture: spicy Mexican-style cheeses are riding a wave of consumer enthusiasm, fueled by a love for bold flavors, ethnic cuisine, and innovative pairings. With retail sales growing at 10% in 2023, outpacing the broader cheese market, and the Hispanic cheese segment expanding by 8% annually, these cheeses are a proven winner. Their appeal to younger demographics, cross-cultural popularity, and social media buzz only amplify their potential.

For retailers and distributors, stocking spicy Mexican-style cheeses isn't just a trend to follow—it's a strategic move to boost sales, attract a diverse consumers, and stay ahead in a competitive market. Whether it's jalapeño-laced queso panela for tacos, or spicy Quesadilla style cheese for quesadillas these cheeses are heating up the dairy , deli and specialty cheese sections of the supermarket. Now is the time to turn up the heat and give consumers the bold flavors they are craving.

Hispanic Cheese Makers- Nuestro Queso Brings the Heat to your Cheese Portfolio

Hispanic Cheese Makers- Nuestro Queso offers retailers, distributors and foodservice distributors Panela with Jalapeno, Serrano and Habanero Peppers and Quesadilla Chihuahua , Mexico style cheese with Jalapeno Peppers.

Spicy Panela with peppers cheeses will do wonders in tacos, salads or in any dish that can be complemented with a spicy cheese. They can be eaten plain, crumbled or sliced, grilled or fried, as an appetizer or as a part of a dish. Retailers and distributors will be able to ride the growth of spicy cheeses in the marketplace with these unique spicy Panela with Peppers cheeses.

Our authentic Chihuahua, Mexico-style quesadilla cheese made with careful aging and unique cultures that make for extraordinary melting properties is now available with Jalapeno peppers. This cheese makes for an unforgettable spicy melting experience. This cheese with extraordinary melting with a kick will elevate your queso fundido, quesadillas, burgers or any other dish that requires a melting cheese.

Bring the Heat to your Product Portfolio!

Sources: The Specialty Food Association 2023 report, The fourth edition of Kalsec's Hot & Spicy Survey, 2022 Innova Market Insights survey, 2023 Mintel study, USDA Economic Research Service (2023), NielsenIQ, 2023, A Top Culinary Choice: The National Restaurant Association (2023), Technomic, 2023, 2023 Mintel survey, Hispanic Market Overview, 2023, 2022 American Journal of Clinical Nutrition study, IRI 2023, IBISWorld, 2023.

